

TESTIMONIALS...

"Karen is hands down the best broker I have worked with. My wife and our family were looking to move to Fair Haven or Rumson. Not knowing the area at all Karen was invaluable in educating us on the area and all it has to offer. Karen knows the local market better than anyone I've met. She is incredibly professional, well organized and SUPER responsive. When it came to negotiations she was very skilled and deliberate making sure we got the best price possible. As a real estate broker in NYC for the past 15 years I have intimate knowledge of the industry. Given that, I have very high expectations when it comes to the broker representing my family. Karen exceeded all of my expectations. She truly goes above and beyond. I would recommend her to anyone!!" -Andrew

"Karen was the selling agent recently on our home and the process could not have been smoother! This was our second time working with Karen and once again she made everything very easy. From getting our house ready to list through the final closing, Karen was very helpful and involved every step of the way. Her knowledge of the market helped us figure out the right price point to sell our house quickly. She was always available to answer questions and very responsive throughout the negotiation. I would highly recommend Karen to anyone in the area!" -Leslie

"I cannot recommend Karen Murphy more highly. Initially we interviewed Karen and another agent and could sense that Karen was concerned with finding us the right home to start our lives in, instead of just selling us a home. We could tell off the bat that she would be committed to looking for the right place for us, and truly listened to our specifications.

We were in no real rush to find a home, we were really willing to take the time to find the perfect property for us, whether that be with a home on the property, on the potential to build a new home on the land.

Karen never pressured us to make a decision whatsoever, so we always felt comfortable with her. She understood our vision and listened carefully to us, so she was selective with the properties she sent to us. If she found a gem, she would check the property out before hand and suggest we come see it quickly. We even chose to place offers on a home she showed us, but we didn't get it, so luckily the right home was waiting for us around the corner.

In the end, the right house for us wasn't even on the market. Karen found a home listed as a rental and was confident we would like it, so she suggested we come down to see it and investigated whether the owner would be willing to sell. She found us a house on the water with the most amazing waterfront views, that we never would have found on our own. Additionally, she will seriously strategize to get you the best price while being realistic about what it will take to get it done.

Throughout this process, Karen has become a friend to us. She has such a fun, kind, and generous personality. We know when we eventually move in, we will also continue this relationship with her. She made this process so much easier than it would have been with anyone else. I would recommend her a million times over, as she is wonderful, professional and will truly listen to you." - Ariel & Aaron

"We are writing to express our sincere gratitude and appreciation for the efforts of our realtor Karen Murphy. She found us the vacation home of our dreams and negotiated the best deal ever. She changed our lives.

We wanted you to know she is a rock star professional who demonstrated an impressive knowledge of the market, the towns and neighborhoods, and the people. Most importantly, was incredibly responsive and a joy to work with. Through this process, we've found a new friend.

Our introduction to Karen came through a friend and colleague, ... who raved about her. Interestingly, we were originally looking for a rental. Indeed, I swore to never "buy down the shore; that's crazy." With that introduction, Karen sent us some properties and spoke with us about the limited rental market. We expanded our search after driving down to Sea Bright and being unexpectedly surprised by the quality of the properties. We then told Karen we would consider purchasing, but we gave her a limited budget. When we didn't see anything that moved us, we told Karen to expand the search for a 3-bedroom condo on the water. She sent us a listing for just that in Long Branch. We visited that property and one other, and immediately fell in love with the listing Karen found.

... Ultimately, we got the condo and closed in 30 days! Karen was with us through the closing and even offered to cover for us when we were having contractors do some work after we closed.

Karen is a treasure. We love her and we're sure you (and many others) do as well! Thanks for such a wonderful experience. You can be sure that we'll be recommending Karen and Heritage House Sotheby's to friends." - Wendy and Mike

"I have bought and sold many homes in multiple locations across the United States. I have worked with many agents. Karen Murphy is the absolute best agent I have ever dealt with. Her knowledge of the market and our needs, coupled with her expertise and business connections made for the best possible real estate experience I have had. She is polite, courteous, driven, professional, and a very nice person. There are a lot of agents out there who make promises, Karen delivers. I highly recommend her to anyone selling, buying, or renting a home." - Tim

"My husband and I have bought/sold 14 homes in our 45 years of marriage. Karen is the best agent we have ever had. She is professional, friendly, knows her business inside and out and she has helped us tremendously with names of painters, cleaners, window washers, local stores, etc., etc. We highly recommend her. The BEST!" -Sally

"We are overwhelmingly impressed with Karen Murphy! My husband's job brought us to New Jersey from DC. Being completely new to the area, I began browsing Zillow for rentals in the Fair Haven area. I made a call to inquire about availability and Karen happened to be the listing agent. Although the property had already been rented, Karen immediately went in to action for us. After a few conversations on the phone and meeting to tour the area, I knew she was going to be an asset in our relocation. Our transition took place immediately following hurricane Sandy which left us challenged to find a rental. Karen's thorough knowledge of the area as well as connections allowed her to find us the perfect place to rent while we began looking for a home to buy. During the buying process, Karen helped us every step of the way. She is the hardest working realtor I have ever encountered. With all of her help and dedication, we found the perfect house and could not be happier. We cannot say enough about Karen – from her consistent follow up (she always took my call. ALWAYS.), to her insight into the area, the market, even the mortgage approval process, to the adorable gifts she brought my daughter and I on the day we closed on the house – the list goes on and on. She's amazing and will work tirelessly for you to achieve your real estate goals!" - Emily & Chris

"Karen was our buyer agent on a recent new home purchase. Our experience with her was nothing short of outstanding in every regard. From initial meeting, where she had prepared for us a detailed folio of listings, local information, schools, and the like, to several days of showings, to the offer and negotiation and eventually, closing, we were thrilled with the overall experience. She showed us almost 30 homes in the area, with each set of showings closer and closer to our tastes and preferences. Because we were coming from out of the area, a lot of what we had to do was via phone and email. She took our calls at nearly any time of the day, and was quick to follow up when needed.

When we found the home we wanted, she helped us make an appropriate offer and coached us through the negotiation to ensure we got the best fair-market deal possible. After we signed the contract, she again ensured that all of our key interests were cared for – from inspections to paperwork to closing, no detail was left unattended to. The process was a breeze for us, even though the seller was quite difficult to deal with. I couldn't recommend her more strongly." -Christine & Christian

"Karen is amazing! She helped us purchase our home last summer when we moved down from the city. She spent countless hours with us in the car showing us not only houses, but each neighborhood in Rumson and Fair Haven and which might be most desirable given that we have small children. For each neighborhood, she also showed us the closest shopping, restaurants, etc. For each home, she helped us visualize the potential renovations that could be made and even introduced us to architects and builders to let us know if those changes were feasible and in our budget before we moved forward. We had a lengthy negotiation process and Karen, patiently and vigilantly, fought for us every step of the way explaining the things we needed to negotiate the most. After settlement, Karen continued to help us recommending numerous service providers and introducing us to people in town. Throughout the entire process she continued to blow away our expectations of the role of a real estate agent. We will never make another real estate transaction without hiring Karen. She is nothing short of the best!" - Alana & Joe